



# Greg Penney Holdings Ltd.

Sales Information Package – 14 Main Street, Corner Brook, NL

August 2022



Wherever business takes you

[MNP.ca](https://www.mnp.ca)



# Disclaimer

- This package has been prepared solely for the information of parties expressing an interest in 14 Main Street, Corner Brook, NL (the "Property").
- The information in this package (the "Information Package") has been obtained from Greg Penney Holdings Ltd. (the "Company") and other sources and has been prepared for the purpose of providing interested parties with general information to assist them in their evaluation of the Property, for the purposes of determining whether or not to proceed with an offer for the acquisition of the Property on an as-is basis.
- This information is subject to change and has not been audited or otherwise verified by the Receiver, or its employees or agents and they do not accept any responsibility for the accuracy, completeness of such information or any other written or oral communication transmitted or made available to a prospective purchaser or any loss that may arise from its use. None of the Receiver, the Company, or any of their affiliates or associates or their directors, officers, employees, agents, shareholders or advisors undertakes to update or otherwise revise or correct any inaccuracies which become apparent in this Information Package or other information supplied.
- The Property is being sold on an "as is where is" basis. Without limiting the generality of the foregoing, a tender will be accepted on the basis that no representation, warranty, inducement or condition has been expressed, given or made or can be implied as to title, size, description, fitness for purpose or intended use, quantity, number, condition or quality of the Property or in respect of any other matter or thing whatsoever, and the tenderer shall be deemed to have relied entirely upon his own inspection and investigation of the Property.
- The Receiver reserves the right to negotiate with one or more prospective purchasers at any time and to enter into a definitive agreement related to an acquisition of the Property without prior notice to the recipient or other prospective purchasers. Also, the Receiver reserves the right to terminate, at any time, further participation in the investigation and proposal process by any party and to modify data, documentation, confidentiality and other procedures at any time and at its discretion without providing any reason to any party.
- Each potential purchaser must rely on its own investigation and due diligence to satisfy itself as to all matters related to the information presented herein, or any other information provided in connection herewith.
- No attempt should be made to contact any representative or employees of the Company. All communications, inquiries and requests for information relating to the Information Package or to a possible transaction involving the Company should be addressed to the Receiver.

**Paul Pettigrew**  
**Senior Vice President**  
902-334-2016  
paul.pettigrew@mnp.ca

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# Sales Process Overview

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# Sales Process Overview

## Background:

- On June 6, 2022, MNP Ltd. became the Receiver (the “Receiver”) in respect of the property and assets of Greg Penney Holdings Ltd. by virtue of being appointed by BMO Bank of Montreal.
- This Information Package shall be exclusively for the land and building located at 14 Main Street, Corner Brook, NL (the “Property”).

## Sales Process:

- The Receiver intends to make the Information Package available to all interested parties. Prospective purchasers are invited to submit an offer for purchase of the Property as described in this document. The sales process will be managed in accordance with the Terms and Conditions of Sale as presented in **Appendix A**. The Receiver retains the right at any time to terminate or alter the sales process without compensation to any party.

## Offers for Purchase:

- Following review of the Information Package, prospective purchasers are asked to submit a binding offer on the Form of Offer as presented in **Appendix B**, to the Halifax office of MNP Ltd. on or before **4:30pm AST, Friday, September 16, 2022**.
- The Receiver will review the offers to purchase and select the final acquirer. The Receiver does not have to accept the highest or any offer. The Receiver intends to select the offer considered to be most favourable in terms of meeting the Receiver’s objectives.
- Prospective purchasers may obtain additional details on the opportunity and viewing arrangements of the Property by contacting Justin Noftall at 902-334-2024 or by email at [justin.noftall@mnp.ca](mailto:justin.noftall@mnp.ca).

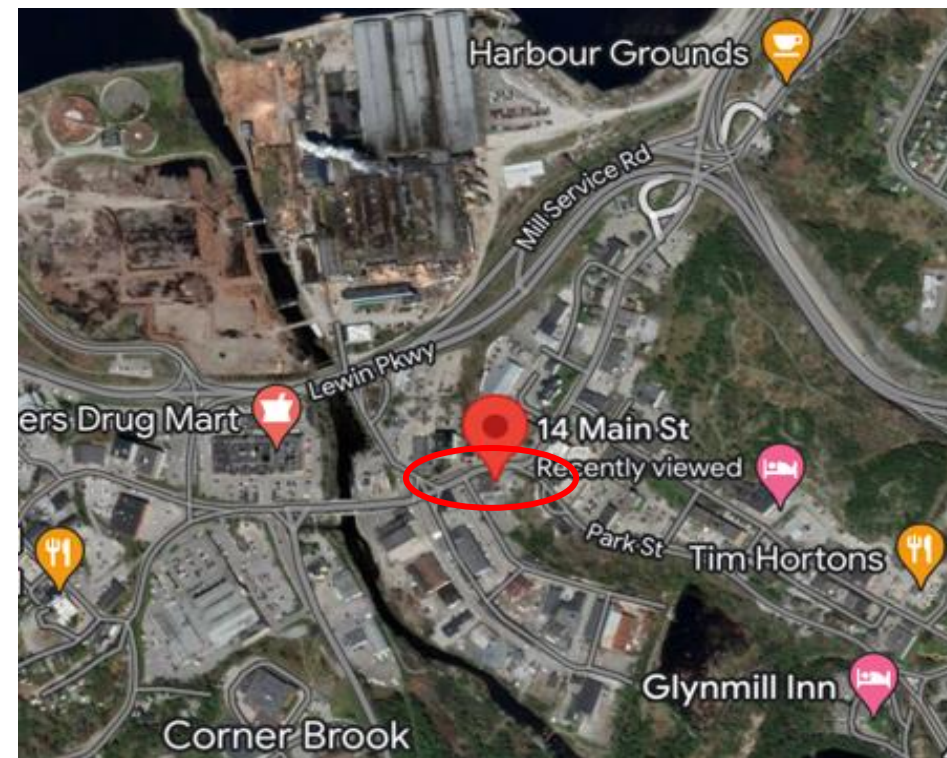
14 Main Street, Corner Brook, NL

# Background and Overview

- The Property is located in the downtown core of Corner Brook, located directly across from City Hall, and is within a two kilometre radius from other retail, accommodation, and business services in the city.
- Corner Brook is located on the West Coast of Newfoundland and is the third largest city in the province. The boundaries of the city take in an area of approximately 60 square miles. Corner Brook's population is approximately 19,000 and the city provides business and retail centre for surrounding census division which accommodate an additional 40,000 persons. The total trading area which includes the West Coast of Newfoundland and Northern Peninsula encompasses a total population of approximately 100,000 persons.
- The Property was built in the 1960's and is the former post office of the city. It holds plenty of historical character while undergoing significant capital improvements and renovations in 2015. The effective age of the building is estimated at 10 years.
- It now houses a number of offices, suites, reception and waiting areas, and other amenities.
- The Property consists of three floors totaling approximately 25,816 square feet of which approximately 9,440 square feet is leased (or 37%).
- The building has accessible features including a ramp entrance on the lower level and a newly installed elevator in 2019.



# Location

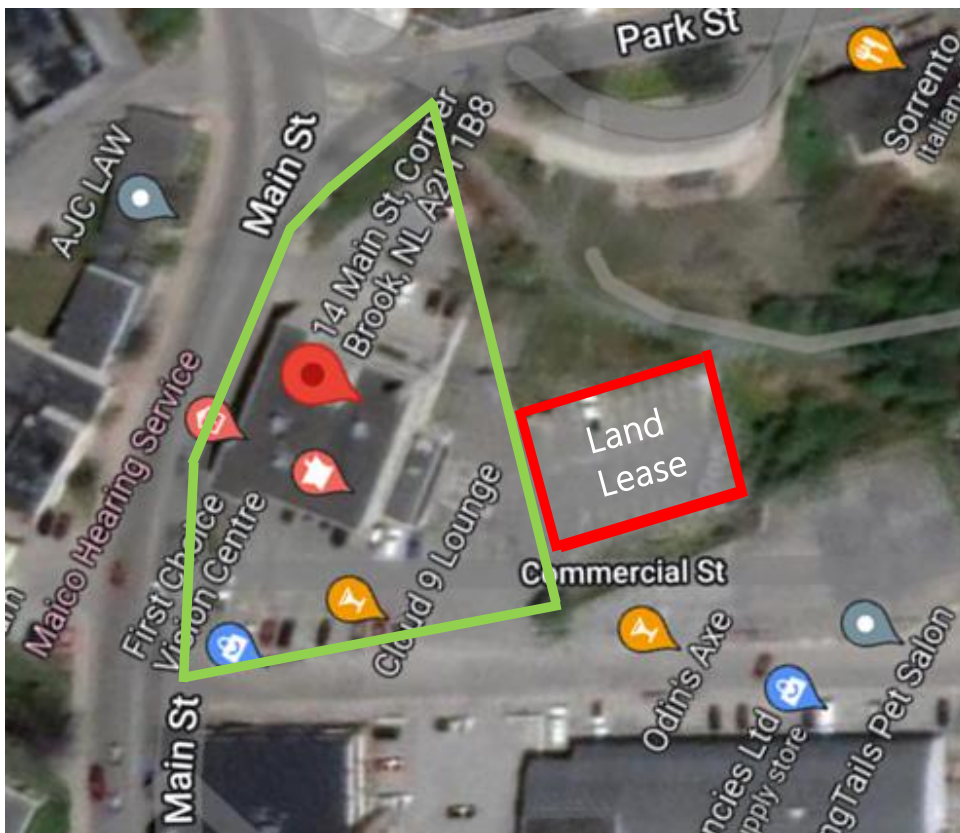




# Site Description

Attribute	Details
Address	14 Main Street, Corner Brook, NL
Zoning	Downtown Commercial
Site Area	27,597 square feet (0.63 acres)
Access	Direct access to Main Street and Commercial Street
Parking	Metered parking on Main Street; paved parking at the East, West, and South side of the location
Services	Municipal water, electricity, fire, ambulance services, police services nearby
Easement & Encumbrances	No known easements or encumbrances known
Land Lease	We understand the parking area adjacent to the Property is currently being leased by the Company at approximately \$9,000 per annum

# Site Plan



# Building Description

Building Component	Details
Asset Class	Commercial Real Estate
Number of structures	One (three stories)
Type	Concrete office structure
Gross Floor Area	25,816 square feet
Area by Floor	
Lower Floor	10,950 square feet
Middle Floor	7,433 square feet
Upper Floor	7,433 square feet
Year Built	Estimated to have been originally constructed 60 years ago +/- (Approx. 1960)
Exterior Finish	
Siding/Trim	Concrete
Roof Cover	Concrete, wood and built up roofing (assumed)
Windows and Doors	Glass/Metal
Foundation	Reinforced concrete strip footing



# Building Description (continued)

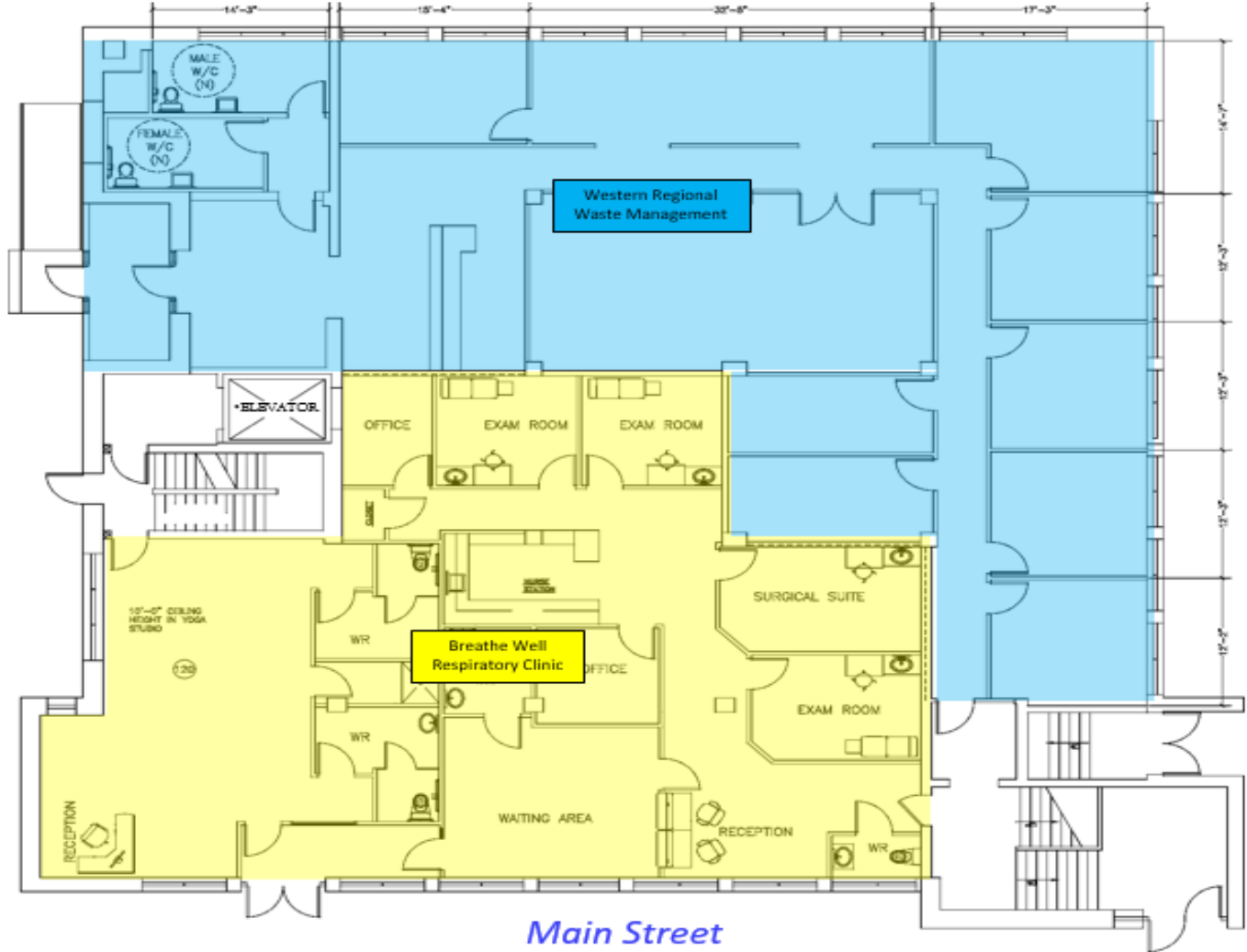
Building Component	Details
<b>Interior Finish</b>	
Walls	Concrete, block, wood frame, gyproc
Ceilings	Concrete, wood frame, gyproc, T-Bar ceiling
Doors	Interior wood solid and hollow core doors
Flooring	Concrete slab, floor tile, sheet vinyl, terrazzo
Lighting	Fluorescent fixtures, incandescent fixtures, emergency lighting, exit lighting
Plumbing	Copper, ABS, typical fixtures, cast iron
Insulation	Fibreglass batt
Loading	Front and back overhead doors, overhead door in storage building
<b>Mechanical</b>	
Heating	Electric baseboard
Cooling	Air conditioning
<b>Electrical</b>	400 amp 3 phase 4 wire
<b>Other</b>	Fire alarm system, paved parking, elevator, ramps, retaining wall
<b>Layout</b>	The three story building is irregular in shape with its maximum depth being 137 feet and having a maximum frontage of 128 feet with a total area of 25,816 square feet





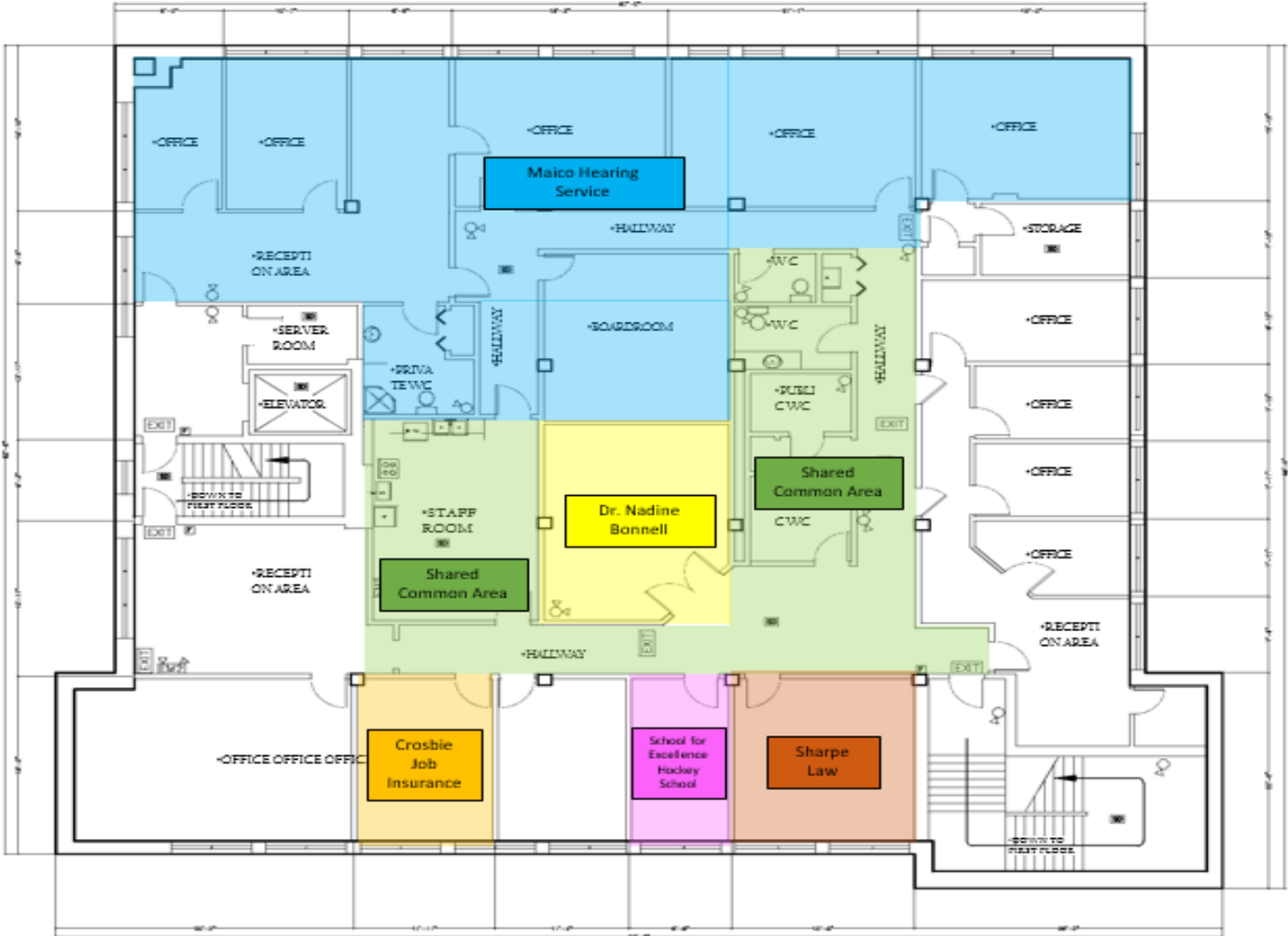
# Floor Plans

## Middle Floor



# Floor Plans

## Upper Floor



Main Street

# Tenancy and Financial Information

Current Occupancy is Summarized as Follows:

Floor	Occupied Details	Sq. Ft.
Lower Floor	Muscle Metrix with shared gym space	1,000
	Vacant and shared common space	9,953
	<b>Total</b>	<b>10,953</b>
Middle Floor	Breathe Well Respiratory Clinic	2,700
	Western Regional Waste Management	3,400
	Shared common space	1,333
	<b>Total</b>	<b>7,433</b>
Upper Floor	Crosbie Job Insurance	120
	Dr. Nadine Bonnell	300
	Maico Hearing Service	1,800
	School for Excellence Hockey School	120
	Sharpe Law	300
	Vacant and shared common space	4,793
	<b>Total</b>	<b>7,433</b>

Tenancy and Financial Information:

- The Receiver will make tenancy and financial information (rent roll, copies of leases, operating costs, etc.) of the Company available to prospective purchasers who execute a non-disclosure agreement (“**NDA**”). The NDA is available by contacting the Receiver.



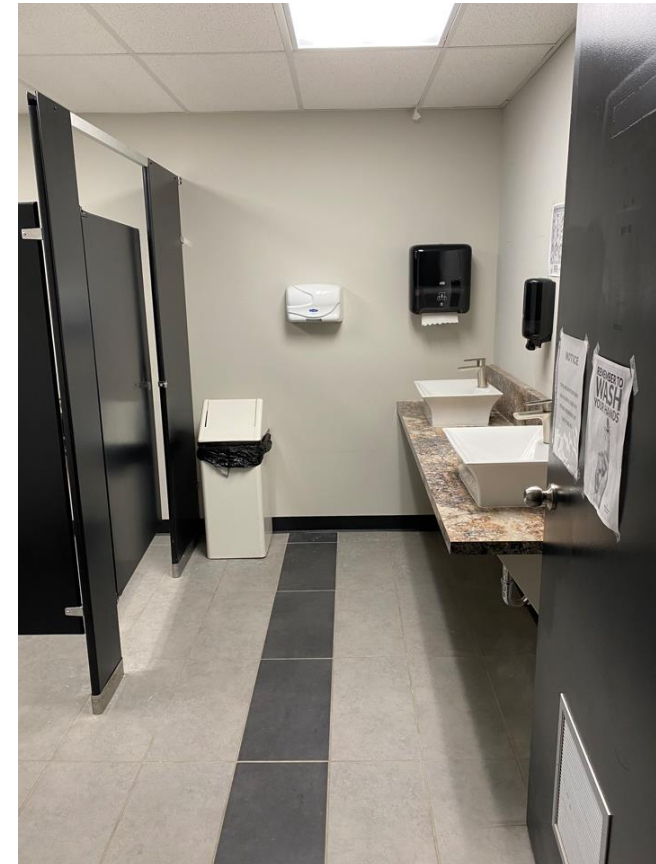
# Photos

## Lower Floor



# Photos

## Lower Floor (continued)



# Photos

## Middle Floor



# Photos

## Upper Floor



# Appendices

# Appendix A – Terms and Conditions of Sale

# Terms and Conditions of Sale (1 of 6)

1. The Vendor is MNP Ltd., in its capacity as Receiver (the "Vendor") of Greg Penney Holdings Ltd. (the "Company" or "Greg Penney Holdings").
2. The asset being offered for sale is 14 Main Street, Corner Brook, NL (the "Property") pursuant to these Terms and Conditions of Sale consisting of the Vendor's interest in the Property as described in this Information Package.
3. Offers marked "Offer – Greg Penney Holdings Ltd." addressed to MNP Ltd., 1801 Hollis Street, Suite 1400, Halifax, NS, B3J 3N4, must be received by MNP Ltd. no later than **4:30pm AST, Friday, September 16, 2022**.
4. Each offer must be accompanied by a certified cheque or bank draft, payable to "MNP Ltd. – In Trust", for an amount equal to 5% of the offered price (the "Deposit"). If an offer is accepted and approved, the certified cheque or bank draft shall be deemed a cash deposit and the balance of the purchase price shall be paid to the Vendor, at the times and on the terms and conditions herein set out.
5. All offers shall be submitted on the required Form of Offer which is attached to these Terms and Conditions of Sale as Appendix B of this Information Package. Offers that are not on the required Form of Offer, or offers that seek to amend the Terms and Conditions of Sale, may be rejected by the Vendor.
6. In consideration of the Vendor making available these Terms and Conditions of Sale, other information and the opportunity of inspection, each prospective purchaser agrees that its offer is irrevocable and cannot be retracted, withdrawn, varied or countermanded prior to acceptance or rejection thereof.
7. The highest or any offer shall not necessarily be accepted.
8. The Vendor, at its sole discretion, reserves the right at any time to withdraw the Information Package, terminate the Information Package, or alter, add or waive any of the terms and conditions as it deems necessary and/or appropriate.
9. If any offer is accepted by the Vendor, then such acceptance shall be communicated to the successful purchaser (the "Purchaser") within ten (10) business days of the date fixed for the closing of offers. Such notice may be by e-mail, facsimile or other means of recorded telecommunications or by registered mail or delivery. Notice of acceptance shall be deemed effectively given when so sent by facsimile, e-mail or other means of recorded telecommunication, or on date of deposit in a post office if mailed by registered mail, as the case may be. Upon such acceptance, there shall be a valid and binding Agreement of Purchase and Sale (the "Agreement") between the Vendor and the Purchaser on the terms contained herein and the Form of Offer, and the acceptance thereof shall be sufficient evidence of such Agreement.

# Terms and Conditions of Sale (2 of 6)

10. Certified cheques or bank drafts accompanying offers that are not accepted by the Vendor will be returned, without interest, to the address provided in the offer within ten (10) business days of the date fixed for the closing of offers, unless otherwise arranged with the bidder.
11. The balance of the purchase price shall be due and payable on closing, which closing shall occur within thirty (30) calendar days after acceptance of an offer by the Vendor (the "Closing Date"). The Closing Date may be extended for a further thirty (30) calendar days by the Vendor acting alone, or to such other date as may be mutually agreed between the Vendor and the Purchaser.
12. Upon closing of the sale contemplated by the Agreement, the Purchaser shall be entitled, upon receipt by the Vendor of the purchase price, only to such forms of conveyance as may be considered necessary by the Vendor to convey the Property to the Purchaser. Any such forms of conveyance shall contain only a conveyance of the Vendor's interest in the Property and shall not contain any warranty or covenant other than a covenant that the Vendor has done no act to encumber the Property. All such forms shall be in form and substance acceptable to the Vendor and its counsel.
13. The Purchaser agrees to accept title to the Property subject to work orders, license and lease conditions, municipal requirements, including building or zoning by-laws and regulations, and any easements, restrictions and/or covenants which run with the land.
14. Real Property and Municipal Taxes will be adjusted on the Closing Date. However, the Vendor assumes no responsibility or liability for and shall not be required to discharge or adjust for any taxes, assessments, rates, liens, or other liabilities which do not, by law, form a specific lien or charge upon or against the Property in priority to the interest being conveyed by the Vendor.
15. In addition to the purchase price for the Property being purchased, the Purchaser shall pay to the Vendor on the Closing Date all applicable federal, provincial and other taxes unless all necessary Certificates (in form and substance acceptable to the Vendor) to exempt the Purchaser therefrom are provided to the Vendor on or before the Closing Date. The Purchaser shall arrange its own insurance and there shall be no adjustment of insurance. The Purchaser shall be responsible for all costs with respect to the obtaining of all Federal, Provincial and Municipal licenses and permits necessary to carry on a business.



# Terms and Conditions of Sale (3 of 6)

16. The obligation of the Vendor to sell and the Purchaser to purchase the Property shall, at the option of the Vendor, terminate in the event that, prior to the Closing Date of the sale, the Property is substantially destroyed by fire, flood, the elements, Government action, civil commotion or any other external cause beyond the control of the Vendor. Such option to terminate by the Vendor shall be exercised by giving notice in writing to the Purchaser that it intends to take the proceeds, if any, payable under any existing insurance policies and terminate the Agreement. In such an event, the Agreement shall automatically terminate and be deemed null and void and the Deposit shall be returned to the Purchaser without interest, cost, compensation or deduction and neither party shall be liable to the other for any costs or damages whatsoever. If the Vendor does not exercise such option, the Purchaser shall perform the Agreement. In such event, the Purchaser shall be entitled only to an assignment of any proceeds payable under any existing insurance policies and a transfer of the Property in full settlement of the Vendor's obligations to repair or replace the damaged Property and in full satisfaction of the Agreement.
17. The Vendor reserves the right to cancel the sale of the Property on or before the Closing Date for any reason including, without limitation, that to proceed would not be commercially reasonable, as determined by the Vendor in its sole discretion. If the Vendor exercises the right to cancel the sale of the Property, the Agreement shall be automatically terminated and deemed null and void and the Deposit shall be refunded to the Purchaser without interest, costs, compensation or deduction and neither party shall be liable to the other for any costs or damages whatsoever.
18. The Vendor shall remain in possession of the Property until the Closing Date and completion of the Agreement. Title to the Property shall not pass to the Purchaser, nor shall the Purchaser be entitled to the possession of the same, until the purchase price and all other payments to be made to the Vendor by the Purchaser pursuant to the Agreement have been paid in full.
19. Subject to the Terms and Conditions of Sale being complied with, the Purchaser acknowledges that the Agreement is being completed under the power of sale provisions contained within the Conveyancing Act, RSNL 1990, c C-34 and the guidelines, procedures, and timing therein.
20. In the event that the Vendor, in its sole and absolute discretion, determines that approval of the Court is required or should be sought in respect of the sale of the Property, then the Vendor may postpone the closing of the sale of the Property or any part thereof, upon written notice to the Purchaser that Court approval will be required. The closing will be completed within 10 business days of Court approval being granted. In the event that the Court declines to approve the sale of the Property, such sale shall be deemed to be terminated and the Deposit and any additional funds paid to the Vendor by the Purchaser regarding such sale shall be returned to the Purchaser without interest, costs, compensation or deduction and neither party shall be liable to the other for any costs or damages whatsoever.

# Terms and Conditions of Sale (4 of 6)

21. The Vendor shall not be required to furnish or produce any surveys, reports, abstracts, certificates, deeds, declarations, or other documents as evidence of title except those in its possession. It is the responsibility of the Purchaser to satisfy itself as to title and conditions at its own expense within ten (10) business days of receipt of notice of acceptance of its offer. All costs associated with the Purchaser's due diligence process are strictly for the account of the Purchaser. Without limiting the generality of such due diligence costs, they include all legal costs, surveys, inspections and insurance.
22. If, on or before closing, it is found that there are claims, liens, encumbrances, or other charges against the Property which the Purchaser has not agreed to assume in addition to, or as part of its offer and which the Vendor is unable or not willing to discharge, the Vendor, at its own option, may rescind the Agreement to sell the Property and the Purchaser shall be entitled to the return of the Deposit, without interest and without any other compensation of any kind or nature whatsoever for any loss, damages or other costs.
23. If the Purchaser fails to comply with these Terms and Conditions of Sale, the Deposit shall be forfeited to the Vendor on account of damages and the Property may be resold by the Vendor in such manner and on such terms as the Vendor in its sole discretion determines, and the Purchaser shall pay to the Vendor (i) an amount equal to the amount, if any, by which the purchase price under the Agreement exceeds the net purchase price received by the Vendor pursuant to such resale, and (ii) an amount equal to all costs and expenses incurred by the Vendor in respect of, or occasioned by, the Purchaser's failure to comply with the Agreement.
24. By submitting an offer, the Purchaser acknowledges that it has inspected the Property and that the Property is sold on an "as is, where is" basis at the time of closing and that no representation, warranty or condition is expressed or implied as to title, description, environmental conditions, fitness for purpose, merchantability, quantity, condition, cost, or quality thereof or in respect of any other matter or thing whatsoever. Without limitation, the Property specifically offered as it exists on closing and with no adjustments to be allowed by the Purchaser for changes in conditions or qualities of the Property from the date hereof to the Closing Date. The Purchaser acknowledges that the Vendor is not required to provide any inspection of the Property and the Purchaser shall be deemed to have relied entirely on its own inspection, knowledge and investigation with respect to the Property.
25. The deed/transfer in favour of the Purchaser and any other information made available for review is done on a confidential basis. All information made available for review as part of the Information Package is done so without any representations or warranties, expressed or implied, by the Vendor as to the accuracy or completeness of such information. Any reliance or decisions made based upon information made available by the Vendor is the responsibility of the Purchaser and no claim may be made against the Vendor, the secured creditors, or any other parties as a result thereof.

# Terms and Conditions of Sale (5 of 6)

26. MNP Ltd. acts in its capacity as Receiver as aforesaid and shall have no personal or corporate liability hereunder or from any Agreement contemplated hereby, or as a result of any sale contemplated hereby.
27. In the event that some of the offers submitted are substantially on the same terms and/or amounts, the Vendor may in its sole discretion call upon those prospective purchasers to submit further offers.
28. The terms and conditions contained herein shall not merge on closing, but shall survive such closing and remain in full force and effect and be binding on the Purchaser thereafter.
29. All notices contemplated by these Terms and Conditions of Sale may be forwarded by electronic communication.
30. The validity and interpretation of these Terms and Conditions of Sale, and of each provision and part of any Agreement defined herein, shall be governed by the laws of Newfoundland and Labrador and Canada as applicable thereto, and the Courts of the Province of Newfoundland and Labrador shall have exclusive jurisdiction with respect to any disputes arising out of these Terms and Conditions of Sale or any Agreement entered into pursuant to these Terms and Conditions of Sale.
31. The Vendor, at its own discretion, may waive any of the Terms and Conditions of Sale herein.
32. If there is any conflict between these Terms and Conditions of Sale and the advertised Information Package, the terms contained in these Terms and Conditions of Sale shall prevail.
33. The Agreement entered into pursuant to these Terms and Conditions of Sale shall enure to the benefit of, and be binding upon, the parties thereto, and their respective successors and permitted assigns. For clarity, the Purchaser may assign or nominate its rights under the Agreement upon the express permission of the Vendor provided that the Purchaser shall remain liable under the Agreement, notwithstanding any assignment thereof by the Purchaser.

# Terms and Conditions of Sale (6 of 6)

34. The Vendor disclaims any obligation or liability in relation to the completeness or accuracy of any documentation or information provided to any prospective offeror or any Purchaser, whether in writing or otherwise, and whether by the Vendor, counsel to the Vendor or any other person for or on behalf of the Vendor (collectively the "Vendor Group"). Each offeror, prospective offeror and any Purchaser shall be deemed to have relied upon its or their own investigations or enquiries of persons other than the Vendor Group in relation to any offer, potential offer or the completion of the purchase of the Property and shall not have any claim against the Vendor Group either based on any contract or principle of liability.
35. The Vendor, notwithstanding anything to the contrary herein, shall be entitled to use its discretion with respect to exercising or refraining from exercising any rights which may be vested in it under these Terms and Conditions of Sale or by any Agreement with a Purchaser or any other agreement with any party and shall incur no liability or in respect of anything which it may do or refrain from doing in the exercise of its judgement or which may seem to it to be necessary or desirable in the circumstances. Any reference herein to the exercise of discretion by the Vendor (including phrases such as "in the discretion of", "in the opinion of", "to the satisfaction of" and similar phrases) shall mean that such discretion is absolute and unfettered. Unless the Vendor has actual knowledge or actual notice to the contrary, it may rely upon any communication or document believed by it to be genuine and accurate.
36. All stipulations as to time are strictly of the essence.

# Appendix B – Form of Offer

# Form of Offer (1 of 3)

All offers to purchase must be submitted in writing in the following format no later than 4:30pm AST, Friday, September 16, 2022:

TO: MNP Ltd.  
Receiver of Greg Penney Holdings Ltd.  
1801 Hollis Street, Suite 1400  
Halifax, NS B3J 3N4  
Attention: Paul Pettigrew

NAME OF TENDERER: \_\_\_\_\_

ADDRESS OF TENDERER: \_\_\_\_\_

\_\_\_\_\_

REPRESENTATIVE NAME: \_\_\_\_\_

TELEPHONE NUMBER: \_\_\_\_\_

EMAIL: \_\_\_\_\_

FAX NUMBER: \_\_\_\_\_

*Please refer to the next page for additional information to accompany offers.*

# Form of Offer (2 of 3)

**TENDER:** On the basis of the Terms and Conditions of Sale set out in the Information Package, the Tenderer hereby offers to purchase 14 Main Street, Corner Brook, NL as described below:

Offer:

14 Main Street, Corner Brook, NL      \$\_\_\_\_\_

Please provide additional commentary on the offer, if necessary, in the space provided on the next page.

The amount of the tender is exclusive of and subject to all Federal and Provincial Taxes which shall be payable by the Purchaser, where applicable, on the Property purchased.

# Form of Offer (3 of 3)

Additional Commentary:

Terms or Conditions (if any):

**DEPOSIT:** Enclosed is the Tenderer's certified cheque payable to MNP Ltd. in the amount of \$\_\_\_\_\_ representing five percent (5%) of the offer.

**ACCEPTANCE OF TERMS:** The Tenderer agrees that this tender is made subject to the Terms and Conditions of Sale which are included in this Information Package, and the Tenderer has read and accepts such terms.

DATED AT \_\_\_\_\_, \_\_\_\_\_, THIS \_\_\_\_\_ DAY OF \_\_\_\_\_, 2022.  
(City or Town) (Province) (Day) (Month)

\_\_\_\_\_  
(Print name of Tenderer)

\_\_\_\_\_  
(Signature)