

The background of the top section is a photograph of a business meeting. Several people are seated around a table, looking at documents and charts. One person is holding a pen over a document. The lighting is warm and professional.

## MNP ESTATES SOLUTIONS

### Business Wealth Preservation

### Helping You Help Your Clients

Over the next decade, it is estimated more than \$1.5 trillion worth of operating business assets will be transferred to the next generation; however only about four percent of business owners have any formal written succession plan. The untimely death of an owner, who's actively involved in the business' operations, and / or where no succession plan is in place, can have a devastating impact on business' ongoing viability - and in turn, its value to their estate.

### How MNP Can Help

At MNP, our broad experience managing businesses across a wide range of industries and in states of change, combined with our extensive financial, accounting and business expertise, allows us to help fill the leadership vacuum. Our experienced and knowledgeable Estate Solutions team members bring stability to the situation and help preserve business wealth during a time of uncertainty and emotional distress for the family, the business' employees and other key stakeholders.

We work collaboratively with trust officers and administrators, legal and other professionals attached to the estate and the business, to develop personalized strategies to achieve the best possible results for the situation.

### Comprehensive Multi-Disciplinary Approach

Whether for risk mitigation, investigative or protective reasons it is necessary or more desirable to seek the appointment of a Court officer to better manage and control an operating business in an estate, to situations that will require either full interim management services or just oversight, monitoring and support for the existing management group, our role can be as flexible and adaptable to as the situation demand.

During this time of uncertainty and change, it is imperative that:

- Key relationships with partners, employees, customers, suppliers, lenders, and other stakeholders are properly managed, with a well defined communication strategy being a key part of any stabilization plan.
- Risk exposures are assessed and steps are implemented in order to safeguard assets and mitigate, if not avoid, potential financial and/ or reputational losses (example: data breaches associated personal / confidential data / information held by the business).

MNP's Estate Solutions team has the geographical presence, resources, specialized expertise, and comprehensive suite of services to address these transitional issues.

Once stabilized, MNP's additional expertise and services can help facilitate the conservation and protection, monetization and distribution of the estate's assets to its beneficiaries with:

- Valuation services
- Business transition and divestiture services
- Tax minimization and compliance services

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### About MNP

MNP is a leading national accounting, tax and business consulting firm in Canada. We proudly serve and respond to the needs of our clients in the public, private and not-for-profit sectors. Through partner-led engagements, we provide a collaborative, cost-effective approach to doing business and personalized strategies to help organizations succeed across the country and around the world.

For more information on how MNP can help meet your needs, contact:

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